



Further boost for e-mobility through MAN FinancialServices

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- **Rollout of MAN FinancialServices under the umbrella of TRATON FinancialServices is progressing rapidly**
- **Financing an integral part of MAN's offering**
- **MAN Truck & Bus Chief Sales Officer Friedrich Baumann: "We want to make it easier for customers to get started with e-mobility. In future, we will offer everything from a single source: vehicles, financing, leasing and insurance solutions and 360-degree advice."**
- **Seven countries already active and further markets planned**

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MAN Truck & Bus continues to accelerate the pace of e-mobility. The entry into e-mobility will initially result in higher financing requirements for customers - even though the total cost of ownership of commercial e-trucks is lower over their life cycle than that of diesel trucks. In order to provide customers with the best possible support with financing solutions, the rollout of MAN FinancialServices under the umbrella of TRATON FinancialServices is running at full speed.

The launch has already taken place in Germany, Spain, Poland, South Korea, Austria, Sweden and South Africa. Two further important markets, the UK and Ireland, will follow this fall. In 2025, the rollout will take place in Italy, France, Portugal and Mexico. Further markets are to follow. MAN FinancialServices will also be able to leverage many synergies with the Group's other brands through its integration into TRATON FinancialServices.

MAN Truck & Bus Chief Sales Officer Friedrich Baumann: "We want to make it easier for our customers to get started with e-mobility and offer them everything from a single source: Vehicles, financing, leasing and insurance solutions and 360-degree advice. With MAN FinancialServices, they have the best possible partner for all financing issues relating to trucks, buses,

MAN Truck & Bus is one of Europe's leading commercial vehicle manufacturers and transport solution providers, with an annual revenue of about 14,8 billion euros (2023). The company's product portfolio includes vans, trucks, buses/coaches and diesel and gas engines along with services related to passenger and cargo transport. MAN Truck & Bus is a company of TRATON GROUP and employs approx. 33,000 people worldwide.



vans and used vehicles. Of course, all our customers who continue to rely on conventionally powered vehicles also benefit from this.”

Gerard van Keulen, Head of MAN FinancialServices: “As an integrated part of our offerings, MAN FinancialServices is a great advantage for our customers, because the commercial vehicle business follows different rules to the passenger car business, for example. And unlike conventional banks or financial service providers, we know the business models and requirements of transport companies in detail. With this strategic step, we can offer our customers even better industry-specific and tailor-made products for sustainable mobility.”