



Driving the Future: MAN at COMTRANS 2019

Munich, 13.09.2019

From 3rd to 7th of September, MAN Truck & Bus presented innovative transport solutions at the COMTRANS 2019 in Moscow themed "Driving the Future". On the booth of MAN Truck & Bus Russia, visitors to Russia's largest commercial vehicle exhibition had the opportunity to get to know the MAN eTGM and MAN eTGE electric vehicles for the first time, MAN integrated and digital service offerings and the XLION premium equipment packages of the MAN TGX series.

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- **MAN Truck & Bus shows its electric vehicles MAN eTGE and MAN eTGM at COMTRANS for the first time in Russia**
- **MAN presentation at COMTRANS with attractive XLION premium packages and award-winning construction trucks and buses**
- **At the COMTRANS MAN underlines its claim as a provider of integrated intelligent and networked transport solutions**

An impressive first overall overview of the trade fair highlights of MAN Truck & Bus at COMTRANS was the show program on the large central stage of the booth, which took place several times a day. A multi-faceted interplay of video productions, presentations and sophisticated dance performances gave to the more than 1,000 visitors a first impression on the trucks, buses and vans with the lion in the radiator grill displayed on the booth of MAN.

At the heart of the 750 square-meter booth, the all-electric 26-tonne MAN eTGM truck, with its range of approximately 180 kilometers, attracted the attention of visitors. Nine identical vehicles have been in use since September 2018 at nine of the most important Austrian trade and logistics companies, which have joined forces in the Council for Sustainable Logistics in order to promote electric mobility in Urban Logistics. Another MAN eTGM has been on the road for Porsche in production logistics at the Stuttgart Zuffenhausen plant since December 2018, saving up to 30,000 kilograms of CO₂ in a two-shift operation each year compared to a diesel-fueled truck of the same operation. While the MAN eTGM is currently still in the customer

MAN Truck & Bus is one of Europe's leading commercial vehicle manufacturers and transport solution providers, with an annual revenue of some 11 billion euros (2018). The company's product portfolio includes vans, trucks, buses/coaches and diesel and gas engines along with services related to passenger and cargo transport. MAN Truck & Bus is a company of TRATON SE and employs more than 36,000 people worldwide.



test phase, MAN presented as well the eTGE, its first mass-produced electric vehicle, at COMTRANS. Available in 3.5 tons, the van has a range of approximately 130 kilometers, covering the typical daily mileage in urban delivery. Since 2019 it is also available in a combi version for passenger transport.

MAN Lion's Intercity and MAN Lion's Coach at COMTRANS

Likewise for public passenger transport but equipped with conventional diesel engine MAN presented the MAN Lion's Intercity from its bus portfolio, which scores with its high flexibility in configurations, especially in overland traffic, in shuttle service, but also as school- and corporate bus. It combines high safety and comfort for the passengers, a cockpit consistently oriented to the needs of the driver and maximum economic efficiency for the operator. The MAN Lion's Intercity was officially launched in 2015 and was voted the best suburban bus of the year in Russia in 2016 by the jury of the "Best Commercial Vehicle of the Year in Russia" award.

MAN was represented with numerous exhibits not only in the exhibition hall but also in the outdoor area. Another highlight from the bus portfolio was a MAN Lion's Coach, which is the undisputed market leader among European coaches in the market segment of coaches in Russia. The MAN Lion's Coach debuted in Russia in 2017. Since then, several dozen of these buses have been delivered to customers, including major hauliers and famous sports clubs. The "Best Commercial Vehicle of the Year in Russia" jury awarded the MAN Lion's Coach Bus as Best Coach of the Year 2018 in Russia. In the same year the bus won the prestigious European iF Design Award. At the same time as the COMTRANS show, MAN Truck & Bus Russia handed over a NEOPLAN Cityliner, another product from the Bus Portfolio, to the Russian national soccer team.

MAN TGX XLION and MAN TGS WW: trucks with strong appearance

MAN's truck division was just as impressively represented on the COMTRANS trade fair, and also among the trucks MAN could present a real winner. Just a few weeks ago, the MAN TGS 41.440 8x4 BB-WW won the "Best Tipper Truck" category in the Russian competition for construction machinery innovations. The four-axle MAN TGS 41.440 8x4 BB-WW is ideally suited for particularly extreme conditions in rough terrain with high total weight requirements. At the same time, however, it has extensive electronic security systems for maximum safety use.

As was the case at the IAA Commercial Vehicles 2018 in Hanover and the Bauma 2019 in Munich, the highlight of the MAN Truck presentation in Moscow was the XLION special edition packages. XLION stands for extreme



reliability, endurance and performance. Here, equipment is bundled to make the stay in the cab pleasant and to visually enhance the exterior of the vehicle with exterior details.

The comprehensive driver comfort package includes options such as a comfortable driver's seat with pneumatic shock absorption, lumbar support, adjustable shoulder belt and heater, wide-angle mirrors, rear view mirrors and electrically powered and heated curb mirrors, a fully retractable under-bunk fridge, heater and a host of additional options for comfortable living on board even under the toughest conditions. The MAN TGX XLION, which was exhibited at the COMTRANS Show, also had the best fuel-efficiency features, such as the EfficientLine package with EfficientRoll and an extensive aerodynamics package. Also on board was the multimedia system MAN MMT Advanced, which offers radio, navigation and telephone hands-free function at its best.

Services and digital offers from MAN at COMTRANS

MAN also demonstrated innovation at COMTRANS with its extensive range of service offerings, all in the name of the change from a classic vehicle manufacturer to a provider of intelligent and coordinated service solutions. These include the MAN Pride telematics platform, which was specially developed for the local conditions of the Russian market, as well as new vehicle diagnostic services and new fleet maintenance services. Transparency of the total costs over the entire duration of the vehicle service is complemented by integrated service contracts, to which MAN dedicated its own stand area at COMTRANS. There, visitors were also able to find out about MAN Genuine spare parts, the training offered by MAN ProfiDrive or the performance of MAN's mobile 24-hour breakdown and towing service. The additional scope of services also includes the purchase financing of commercial vehicles by MAN Financial Services and the MAN TopUsed program with trade-ins for the purchase of a new MAN truck.

However, not only state-of-the-art technology in combination with intelligent and networked services contribute to the optimal operation of a truck. A professionally trained and motivated driver is also essential. MAN Truck & Bus Russia therefore also dedicated the center of the exhibition stand to the MAN Truckers World club offer. During a drink, drivers and their families could easily get in touch with MAN and find out about the club's advantages and the community. In addition, all sorts of merchandising items made the hearts of small and big lion fans beat faster.

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Caption:

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P_TGM_IOT_MAN_Comtrans.jpg



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P_LIC_IOT_MAN_Comtrans.jpg



Caption:

MAN presented from its bus portfolio the MAN Lion's Intercity, which scores with its high flexibility in configurations, especially in overland traffic, in shuttle service, but also as a school bus. Already in 2016 he won the award for "Best Commercial Vehicle of the Year in Russia" as the best international bus of the year in Russia.

P_LC_EOT_MAN_Comtrans.jpg



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H_Trucker`s World_IOT_MAN_Comtrans.jpg



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